



Make the Most of Your
Retirement Savings



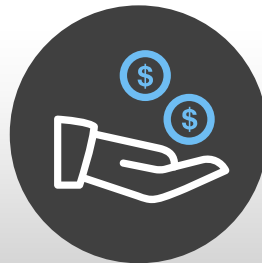
OPENING



Agenda



How much is
"enough"?



Strategies to
save more



Preserve and help
grow your savings



How much saving is
"enough" for retirement?



SAVINGS



5 important factors for retirement savings



Health care
costs



Longer
lifespans



Long-term
planning



Effects
of Inflation



Day-to-day
expenses

SAVINGS



How much will a couple retiring at age 65 spend per month on health care?

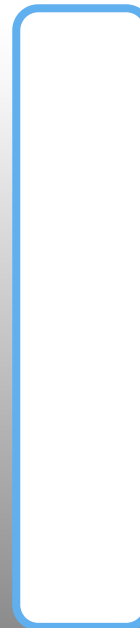


\$1,092

\$918

\$782

\$576



Estimate based on a hypothetical opposite-gender couple retiring in 2022, 65-years-old, with life expectancies that align with Society of Actuaries' RP-2014 Healthy Annuitant rates projected with Mortality Improvements Scale MP-2020 as of 2022.

SAVINGS



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SAVINGS



Health care costs

Single retiring

\$5446

Per month

Couple retiring

\$1,092

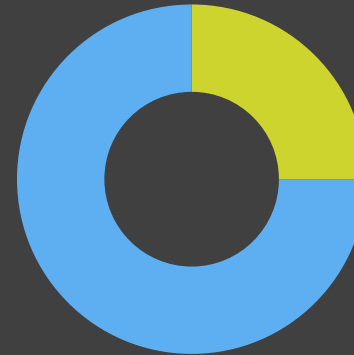
Per month

Estimate based on a hypothetical opposite-gender couple retiring in 2022, 65-years-old, with life expectancies that align with Society of Actuaries' RP-2014 Healthy Annuitant rates projected with Mortality Improvements Scale MP-2020 as of 2022. Actual assets needed may be more or less depending on actual health status, area of residence, and longevity. Estimate is net of taxes. The Fidelity Retiree Health Care Cost Estimate assumes individuals do not have employer-provided retiree health care coverage, but do qualify for the federal government's insurance program, Original Medicare. The calculation takes into account cost-sharing provisions (such as deductibles and coinsurance) associated with Medicare Part A and Part B (inpatient and outpatient medical insurance). It also considers Medicare Part D (prescription drug coverage) premiums and out-of-pocket costs, as well as certain services excluded by Original Medicare. The estimate does not include other health-related expenses, such as over-the-counter medications, most dental services and long-term care.

SAVINGS



Longer lifespans



**25% chance that at least one partner
in each couple will live to age**

99

Society of Actuaries Annuity 2000 Mortality Table, updated to 2015 with Schedule G Adjustments. Figure assumes opposite sex couple with both persons in good health.

SAVINGS

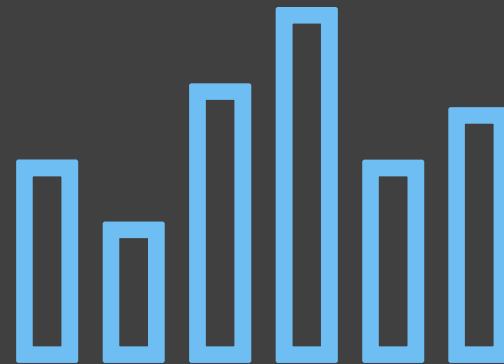


Long-term planning

Plan for

30

years in retirement



SAVINGS



**Effects of
inflation**

In 25 years

\$50,000

becomes:

\$26,500

at 2.5% inflation

\$20,000

at 4.0% inflation

Hypothetical rates of inflation of 2.5% and 4.0%. Actual rates may be more or less and will vary.

SAVINGS



Day-to-day expenses



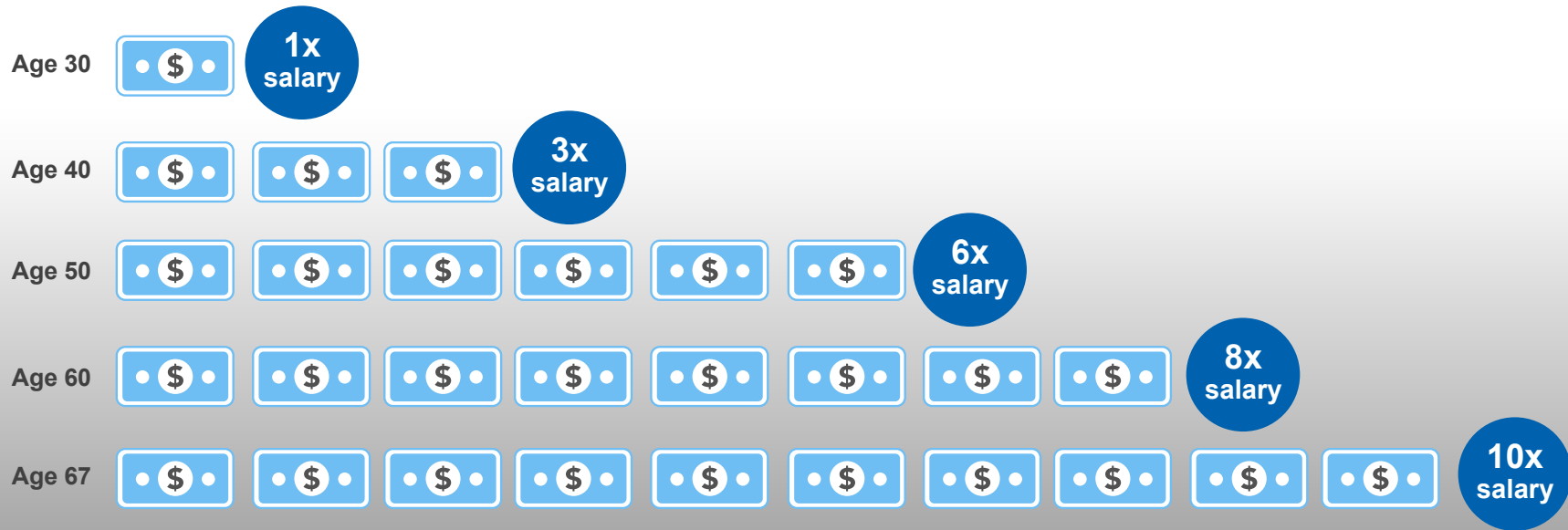
4-5%

Recommended top annual withdrawal
rate on your retirement savings

SAVINGS



10X Rule



Fidelity has developed a series of salary multipliers in order to provide participants with one measure of how their current retirement savings might be compared to potential income needs in retirement. The salary multiplier suggested is based solely on your current age. In developing the series of salary multipliers corresponding to age, Fidelity assumed age-based asset allocations consistent with the equity glide path of a typical target date retirement fund, a 15% savings rate, a 1.5% constant real wage growth, a retirement age of 67 and a planning age through 93. The replacement annual income target is defined as 45% of pre-retirement annual income and assumes no pension income. This target is based on Consumer Expenditure Survey 2011 (BLS), Statistics of Income 2011 Tax Stat, IRS 2014 tax brackets and Social Security Benefit Calculators. Fidelity developed the salary multipliers through multiple market simulations based on historical market data, assuming poor market conditions to support a 90% confidence level of success.

**Please refer to the final slide for additional 10 X disclosure.



How can I save more for the future?



STRATEGY



Opportunities to save more



**Workplace
savings plan**



**Individual retirement
account (IRA)**



**Health savings
account (HSA)**

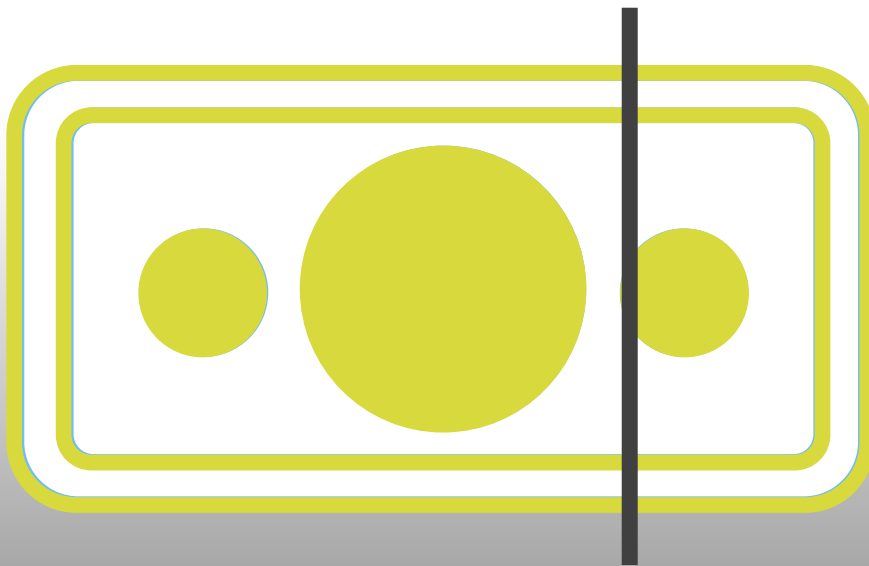


**Deferred
annuities**

STRATEGY



Workplace Savings Plan



- Pretax contributions from your paycheck
- Take advantage of employer match, if offered
- Consider saving 15% of your income (employee + any employer contributions)

SAVINGS



**When you think about retirement,
what concerns do you have?**

SAVINGS



How many years do you expect to spend in retirement?

10

years

A.

15

years

B.

20

years

C.

25+

years

D.

STRATEGY



Considerations for your workplace savings plan



**Contribution
limit changes**



**Your current
salary**



**Financial
work-life balance**



**Hitting the
maximum**

STRATEGY



Catch-up
contributions

2024 IRS Contribution Limits

\$23,000

Under age 50

+\$ 7,500

Additional "Catch-up" amount for
age 50 and over

\$30,500

Age 50 and over

STRATEGY



Individual retirement accounts

Traditional IRA

- Tax-deductible contributions
- Tax-deferred growth
- Pay taxes when you start withdrawing

Roth IRA

- After-tax contributions
- Withdraw federal tax free
- Flexible—withdraw contributions at any time

A distribution from a Roth IRA is tax free and penalty free, provided the five-year aging requirement has been satisfied and one of the following conditions is met: age 59½, disability, qualified first-time home purchase, or death. Subject to income limits restrictions.

2024 IRS Contribution Limits

\$6,500

Under age 50

+\$1,000

Additional “Catch-up” amount for
age 50 and over

\$7,500

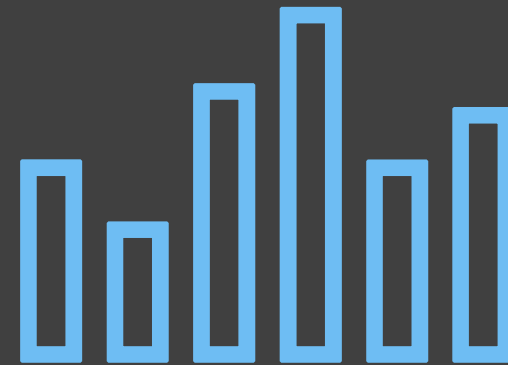
Age 50 and over

STRATEGY



Deferred annuities

Insurance product
Save more for retirement



Additional tax-deferred savings

No IRS contribution limits

Fixed or variable rate of return

Investing in a variable annuity involves risk of loss - investment returns and contract value are not guaranteed and will fluctuate.

The issuing insurance company reserves the right to limit contributions.

STRATEGY



Required Minimum Distributions (RMDs):

- The current age to start taking RMDs is age 73 and will increase to 75 in 2033.
- If you turned 72 in 2022 or earlier, you will need to continue taking RMDs as scheduled.
- If you're turning 72 in 2023 and have already scheduled your withdrawal, you may want to consider updating your withdrawal plan.

Did you turn 72 in 2023?

Consider when to take your first RMD: Either by December 31, 2024, or delay until no later than April 1, 2025.

Remember, if you delay your first RMD to April 1, 2025, you'll need to take 2 RMDs in 1 tax year: Your first by April 1, 2025, which satisfies your required withdrawal for 2024, and your second by December 31, 2025, which satisfies your required withdrawal for 2025.



How can I preserve
and help grow my
savings?



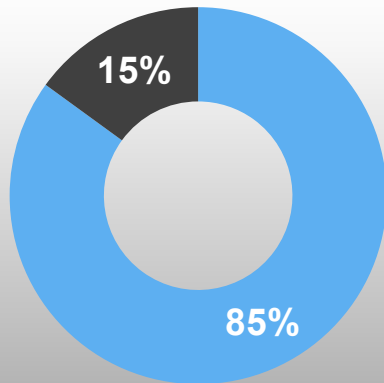
PRESERVE



Invest for the long term

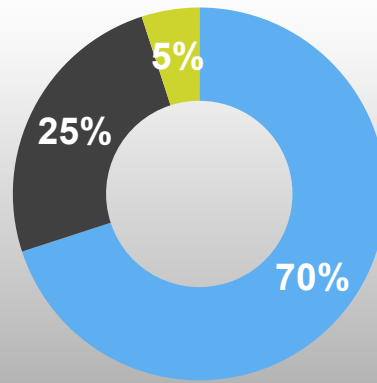
Aggressive

Retiring in 13+ years



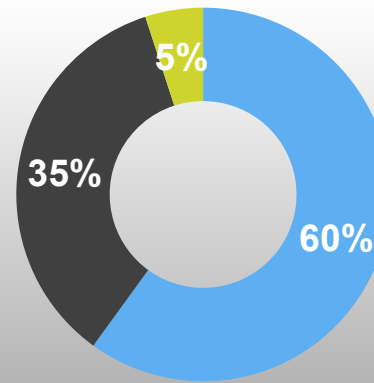
Growth

Retiring in 9-12 years



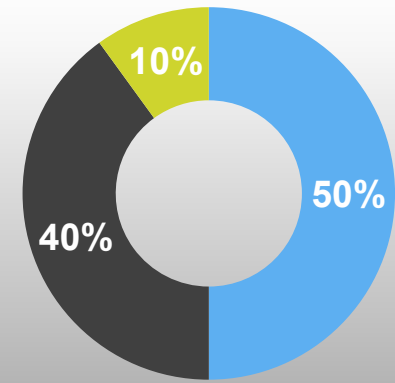
Growth with Income

Retiring in 1-8 years



Balanced

Retired 0-5 years



■ Stocks ■ Bonds ■ Short-term investments

For illustrative purposes only.

As a possible starting point for either your retirement or nonretirement goals, the target asset mix (TAM) is based on a measure of your time horizon. The measure of time horizon and the available default TAMs will vary by goal type. Time horizon for retirement goal type is defined as the difference between Current Year and Retirement (Goal Start) Year. Please note that this time horizon-based default TAM is just a starting point for you to begin consideration of the appropriate asset allocation. For a more in-depth look, be sure to take your risk tolerance, financial situation, and time horizon into consideration before choosing an allocation.

PRESERVE



Professional investment help



Single-fund Solution

Target Date Funds

- Based on anticipated retirement date
- Automatically adjusts the mix
- Becomes more conservative as retirement nears

Target Allocation Funds

- Based on risk tolerance and time horizon
- Choice of fund level investment mixes
- Mixes range from conservative to aggressive

Target Date Funds are an asset mix of stocks, bonds and other investments that automatically becomes more conservative as the fund approaches its target retirement date and beyond. Principal invested is not guaranteed.



Take the next steps



NEXT STEPS



Review

10x

Estimate how much you'll need



Maximize your workplace savings plan



Explore additional retirement saving options



Stay on track

NEXT STEPS



Take your next step



**Call for help
800.603.4015
OR
Call or Email Tia
805.567.7288
tia.scott@fmr.com**



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Guidance Center on
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This information is intended to be educational and is not tailored to the investment needs of any specific investor.

Investing involves risk, including risk of loss.

** The replacement annual income target assumes no pension income. This target is based on Consumer Expenditure Survey 2011 (BLS), Statistics of Income 2011 Tax Stat, IRS 2014 tax brackets and Social Security Benefit Calculators. Fidelity developed the salary multipliers through multiple market simulations based on historical market data, assuming poor market conditions to support a 90% confidence level of success.

These simulations take into account the volatility that a typical target date asset allocation might experience under different market conditions. Volatility of the stocks, bonds and short-term asset classes is based on the historical annual data from 1926 through the most recent year-end data available from Ibbotson Associates, Inc. Stocks (domestic and foreign) are represented by Ibbotson Associates SBBI S&P 500 Total Return Index, bonds are represented by Ibbotson Associates SBBI U.S. Intermediate Term Government Bonds Total Return Index, and short term are represented by Ibbotson Associates SBBI 30-day U.S. Treasury Bills Total Return Index, respectively. It is not possible to invest directly in an index. All indices include reinvestment of dividends and interest income.

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